A6325-1

# Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1986

Manufacturers shipped 18,809 mobile/manufactured homes to retail sales locations and permanent sites during January, 1986. This was up 2% from the 18,397 homes shipped in January, 1985.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

## MOBILE/MANUFACTURED HOME PRODUCTION

| | EACH MONTH | | | CUMULATIVE FOR YEAR | | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | | 1985 | 1986 | % CHANGE |
| JANUARY | 18,578 | 18,863 | +2% | JANUARY | 18,578 | 18,863 | +2% |
| FEBRUARY | 19,655 | | | JAN-FEB | 38,233 | | |
| MARCH | 23,975 | | | JAN-MAR | 62,208 | | |
| APRIL | 26,196 | | | JAN-APR | 88,404 | | |
| MAY | 27,987 | | | JAN-MAY | 116,391 | | |
| JUNE | 25,051 | | | JAN-JUNE | 141,442 | | |
| JULY | 24,274 | | | JAN-JULY | 165,716 | | |
| AUGUST | 27,746 | | | JAN-AUG | 193,462 | | |
| SEPTEMBER | 24,533 | | | JAN-SEPT | 217,995 | | |
| OCTOBER | 27,657 | | | JAN-OCT | 245,652 | | |
| NOVEMBER | 20,927 | | | JAN-NOV | 266,579 | | |
| DECEMBER | 16,930 | | | JAN-DEC | 283,509 | | |

## ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

| | EACH MONTH | | | CUMULATIVE FOR YEAR | | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | | 1985 | 1986 | % CHANGE |
| JANUARY | 18,397 | 18,809 | +2% | JANUARY | 18,397 | 18,809 | +2% |
| FEBRUARY | 19,669 | | | JAN-FEB | 38,066 | | |
| MARCH | 24,065 | | | JAN-MAR | 62,131 | | |
| APRIL | 26,378 | | | JAN-APR | 88,509 | | |
| MAY | 27,883 | | | JAN-MAY | 116,392 | | |
| JUNE | 25,288 | | | JAN-JUNE | 141,680 | | |
| JULY | 24,135 | | | JAN-JULY | 165,815 | | |
| AUGUST | 27,629 | | | JAN-AUG | 193,444 | | |
| SEPTEMBER | 24,640 | | | JAN-SEPT | 218,084 | | |
| OCTOBER | 27,539 | | | JAN-OCT | 245,623 | | |
| NOVEMBER | 20,956 | | | JAN-NOV | 266,579 | | |
| DECEMBER | 16,910 | | | JAN-DEC | 283,489 | | |

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

## MANUFACTURER INVENTORY

| | AS A PERCENTAGE OF SAME MONTH PRODUCTION | | | HOMES IN INVENTORY | |
|---|---|---|---|---|---|
| | 1985 | 1986 | | 1985 | 1986 |
| JANUARY | 5.0% | 4.4% | JANUARY | 936 | 829 |
| FEBRUARY | 4.7% | | FEBRUARY | 922 | |
| MARCH | 3.5% | | MARCH | 832 | |
| APRIL | 2.5% | | APRIL | 650 | |
| MAY | 2.7% | | MAY | 754 | |
| JUNE | 2.1% | | JUNE | 517 | |
| JULY | 2.7% | | JULY | 656 | |
| AUGUST | 2.8% | | AUGUST | 773 | |
| SEPTEMBER | 2.7% | | SEPTEMBER | 666 | |
| OCTOBER | 2.8% | | OCTOBER | 784 | |
| NOVEMBER | 3.6% | | NOVEMBER | 755 | |
| DECEMBER | 4.6% | | DECEMBER | 775 | |

## MOBILE/MANUFACTURED HOME PRODUCTION

| | JANUARY | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | 1985 | 1986 | % CHANGE |
| NORTHEAST | 644 | 878 | +36% | 644 | 878 | +36% |
| CONNECTICUT | 0 | 0 | 0% | 0 | 0 | 0% |
| MAINE * | * | * | --- | * | * | --- |
| MASSACHUSETTS | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW HAMPSHIRE * | * | * | --- | * | * | --- |
| NEW JERSEY | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW YORK * | * | * | --- | * | * | --- |
| PENNSYLVANIA | 644 | 878 | +36% | 644 | 878 | +36% |
| RHODE ISLAND | 0 | 0 | 0% | 0 | 0 | 0% |
| VERMONT * | * | * | --- | * | * | --- |
| EAST NORTH CENTRAL | 1,326 | 1,768 | +33% | 1,326 | 1,768 | +33% |
| ILLINOIS * | * | * | --- | * | * | --- |
| INDIANA | 1,139 | 1,518 | +33% | 1,139 | 1,518 | +33% |
| MICHIGAN * | * | * | --- | * | * | --- |
| OHIO | 107 | 115 | +7% | 107 | 115 | +7% |
| WISCONSIN | 80 | 135 | +69% | 80 | 135 | +69% |
| WEST NORTH CENTRAL | 577 | 450 | -22% | 577 | 450 | -22% |
| IOWA * | * | * | --- | * | * | --- |
| KANSAS | 237 | 199 | -16% | 237 | 199 | -16% |
| MINNESOTA | 108 | 53 | -51% | 108 | 53 | -51% |
| MISSOURI | 57 | 49 | -14% | 57 | 49 | -14% |
| NEBRASKA | 175 | 149 | -15% | 175 | 149 | -15% |
| NORTH DAKOTA | 0 | 0 | 0% | 0 | 0 | 0% |
| SOUTH DAKOTA * | * | * | --- | * | * | --- |
| SOUTH ATLANTIC | 7,899 | 8,313 | +5% | 7,899 | 8,313 | +5% |
| DELAWARE | 0 | 0 | 0% | 0 | 0 | 0% |
| FLORIDA | 1,777 | 1,860 | +5% | 1,777 | 1,860 | +5% |
| GEORGIA | 3,650 | 3,612 | -1% | 3,650 | 3,612 | -1% |
| MARYLAND * | * | * | --- | * | * | --- |
| NORTH CAROLINA | 2,196 | 2,494 | +14% | 2,196 | 2,494 | +14% |
| SOUTH CAROLINA * | * | * | --- | * | * | --- |
| VIRGINIA | 276 | 347 | +26% | 276 | 347 | +26% |
| WEST VIRGINIA | 0 | 0 | 0% | 0 | 0 | 0% |
| SOUTH CENTRAL | 5,683 | 4,877 | -14% | 5,683 | 4,877 | -14% |
| ALABAMA | 1,460 | 1,066 | -27% | 1,460 | 1,066 | -27% |
| ARKANSAS | 138 | 76 | -45% | 138 | 76 | -45% |
| KENTUCKY * | * | * | --- | * | * | --- |
| LOUISIANA | 136 | 209 | +54% | 136 | 209 | +54% |
| MISSISSIPPI | 494 | 567 | +15% | 494 | 567 | +15% |
| OKLAHOMA | 50 | 25 | -50% | 50 | 25 | -50% |
| TENNESSEE | 704 | 958 | +36% | 704 | 958 | +36% |
| TEXAS | 2,701 | 1,976 | -27% | 2,701 | 1,976 | -27% |

## MOBILE/MANUFACTURED HOME PRODUCTION

| | JANUARY | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | 1985 | 1986 | % CHANGE |
| MOUNTAIN | 794 | 679 | -14% | 794 | 679 | -14% |
| ARIZONA | 449 | 391 | -13% | 449 | 391 | -13% |
| COLORADO | 54 | 48 | -11% | 54 | 48 | -11% |
| IDAHO | 291 | 240 | -18% | 291 | 240 | -18% |
| MONTANA * | * | * | --- | * | * | --- |
| NEVADA | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW MEXICO | 0 | 0 | 0% | 0 | 0 | 0% |
| UTAH * | * | * | --- | * | * | --- |
| WYOMING * | * | * | --- | * | * | --- |
| PACIFIC | 1,378 | 1,576 | +14% | 1,378 | 1,576 | +14% |
| CALIFORNIA | 925 | 1,046 | +13% | 925 | 1,046 | +13% |
| OREGON | 382 | 388 | +2% | 382 | 388 | +2% |
| WASHINGTON | 71 | 142 | +100% | 71 | 142 | +100% |
| ALASKA * | * | * | --- | * | * | --- |
| HAWAII | 0 | 0 | 0% | 0 | 0 | 0% |
| OTHER (CANADA) | 0 | 0 | 0% | 0 | 0 | 0% |
| STATES WITH* | 277 | 322 | +16% | 277 | 322 | +16% |
| TOTAL PRODUCTION | 18,578 | 18,863 | +2% | 18,578 | 18,863 | +2% |

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | JANUARY | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | 1985 | 1986 | % CHANGE |
| NORTHEAST | 759 | 1,063 | +40% | 759 | 1,063 | +40% |
| CONNECTICUT | 17 | 27 | +59% | 17 | 27 | +59% |
| MAINE | 36 | 70 | +94% | 36 | 70 | +94% |
| MASSACHUSETTS | 44 | 37 | -16% | 44 | 37 | -16% |
| NEW HAMPSHIRE | 50 | 68 | +36% | 50 | 68 | +36% |
| NEW JERSEY | 42 | 71 | +69% | 42 | 71 | +69% |
| NEW YORK | 245 | 364 | +49% | 245 | 364 | +49% |
| PENNSYLVANIA | 311 | 381 | +23% | 311 | 381 | +23% |
| RHODE ISLAND | 3 | 8 | NM | 3 | 8 | NM |
| VERMONT | 11 | 37 | NM | 11 | 37 | NM |

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | JANUARY | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | 1985 | 1986 | % CHANGE |
| EAST NORTH CENTRAL | 1,020 | 1,294 | +27% | 1,020 | 1,294 | +27% |
| ILLINOIS | 129 | 169 | +31% | 129 | 169 | +31% |
| INDIANA | 227 | 242 | +7% | 227 | 242 | +7% |
| MICHIGAN | 322 | 489 | +52% | 322 | 489 | +52% |
| OHIO | 284 | 328 | +15% | 284 | 328 | +15% |
| WISCONSIN | 58 | 66 | +14% | 58 | 66 | +14% |
| WEST NORTH CENTRAL | 504 | 595 | +18% | 504 | 595 | +18% |
| IOWA | 20 | 44 | NM | 20 | 44 | NM |
| KANSAS | 119 | 119 | +0% | 119 | 119 | +0% |
| MINNESOTA | 63 | 59 | -6% | 63 | 59 | -6% |
| MISSOURI | 226 | 313 | +38% | 226 | 313 | +38% |
| NEBRASKA | 29 | 29 | +0% | 29 | 29 | +0% |
| NORTH DAKOTA | 22 | 10 | -55% | 22 | 10 | -55% |
| SOUTH DAKOTA | 25 | 21 | -16% | 25 | 21 | -16% |
| SOUTH ATLANTIC | 7,603 | 8,013 | +5% | 7,603 | 8,013 | +5% |
| DELAWARE | 140 | 184 | +31% | 140 | 184 | +31% |
| FLORIDA | 2,604 | 2,440 | -6% | 2,604 | 2,440 | -6% |
| GEORGIA | 1,539 | 1,617 | +5% | 1,539 | 1,617 | +5% |
| MARYLAND | 49 | 101 | NM | 49 | 101 | NM |
| NORTH CAROLINA | 1,742 | 1,968 | +13% | 1,742 | 1,968 | +13% |
| SOUTH CAROLINA | 1,035 | 1,063 | +3% | 1,035 | 1,063 | +3% |
| VIRGINIA | 370 | 450 | +22% | 370 | 450 | +22% |
| WEST VIRGINIA | 124 | 190 | +53% | 124 | 190 | +53% |
| SOUTH CENTRAL | 5,257 | 4,426 | -16% | 5,257 | 4,426 | -16% |
| ALABAMA | 728 | 722 | -1% | 728 | 722 | -1% |
| ARKANSAS | 277 | 344 | +24% | 277 | 344 | +24% |
| KENTUCKY | 235 | 308 | +31% | 235 | 308 | +31% |
| LOUISIANA | 624 | 466 | -25% | 624 | 466 | -25% |
| MISSISSIPPI | 277 | 455 | +64% | 277 | 455 | +64% |
| OKLAHOMA | 366 | 151 | -59% | 366 | 151 | -59% |
| TENNESSEE | 393 | 560 | +42% | 393 | 560 | +42% |
| TEXAS | 2,357 | 1,420 | -40% | 2,357 | 1,420 | -40% |
| MOUNTAIN | 1,238 | 1,166 | -6% | 1,238 | 1,166 | -6% |
| ARIZONA | 527 | 555 | +5% | 527 | 555 | +5% |
| COLORADO | 64 | 79 | +23% | 64 | 79 | +23% |
| IDAHO | 108 | 39 | -64% | 108 | 39 | -64% |
| MONTANA | 59 | 36 | -39% | 59 | 36 | -39% |
| NEVADA | 93 | 103 | +11% | 93 | 103 | +11% |
| NEW MEXICO | 279 | 261 | -6% | 279 | 261 | -6% |
| UTAH | 61 | 61 | +0% | 61 | 61 | +0% |
| WYOMING | 47 | 32 | -32% | 47 | 32 | -32% |
| PACIFIC | 1,258 | 1,456 | +16% | 1,258 | 1,456 | +16% |
| CALIFORNIA | 760 | 882 | +16% | 760 | 882 | +16% |
| OREGON | 157 | 182 | +16% | 157 | 182 | +16% |
| WASHINGTON | 341 | 392 | +15% | 341 | 392 | +15% |

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | JANUARY | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % CHANGE | 1985 | 1986 | % CHANGE |
| ALASKA | 3 | 16 | NM | 3 | 16 | NM |
| HAWAII | 0 | 1 | NM | 0 | 1 | NM |
| D.C. & U.S. TERR. | 0 | 0 | 0% | 0 | 0 | 0% |
| CUMULATIVE BEGINNING INVENTORY | 755 | 775 | | 755 | 775 | |
| GOVT. EXPORT | 0 | 4 | | 0 | 4 | |
| TOTAL SHIPMENTS | 18,397 | 18,809 | +2% | 18,397 | 18,809 | +2% |

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

### YEAR-TO-DATE 1986 PRODUCT MIX

| | JAN-JAN SHIPMENTS | | | JAN-JAN PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| NORTHEAST | 827 | 236 | 1,063 | 672 | 206 | 878 |
| | 78% | 22% | 100% | 77% | 23% | 100% |
| CONNECTICUT | 20 | 7 | 27 | 0 | 0 | 0 |
| MAINE * | 65 | 5 | 70 | * | * | * |
| MASSACHUSETTS | 19 | 18 | 37 | 0 | 0 | 0 |
| NEW HAMPSHIRE * | 58 | 10 | 68 | * | * | * |
| NEW JERSEY | 29 | 42 | 71 | 0 | 0 | 0 |
| NEW YORK * | 290 | 74 | 364 | * | * | * |
| PENNSYLVANIA | 303 | 78 | 381 | 672 | 206 | 878 |
| RHODE ISLAND | 7 | 1 | 8 | 0 | 0 | 0 |
| VERMONT * | 36 | 1 | 37 | * | * | * |
| EAST NORTH CENTRAL | 991 | 303 | 1,294 | 1,371 | 397 | 1,768 |
| | 77% | 23% | 100% | 78% | 22% | 100% |
| ILLINOIS * | 128 | 41 | 169 | * | * | * |
| INDIANA | 196 | 46 | 242 | 1,151 | 367 | 1,518 |
| MICHIGAN * | 347 | 142 | 489 | * | * | * |
| OHIO | 258 | 70 | 328 | 100 | 15 | 115 |
| WISCONSIN | 62 | 4 | 66 | 120 | 15 | 135 |

YEAR-TO-DATE
1986 PRODUCT MIX

| | JAN-JAN SHIPMENTS | | | JAN-JAN PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| WEST NORTH CENTRAL | 474 | 121 | 595 | 340 | 110 | 450 |
| | 80% | 20% | 100% | 76% | 24% | 100% |
| IOWA * | 41 | 3 | 44 | * | * | * |
| KANSAS | 90 | 29 | 119 | 167 | 32 | 199 |
| MINNESOTA | 47 | 12 | 59 | 46 | 7 | 53 |
| MISSOURI | 255 | 58 | 313 | 30 | 19 | 49 |
| NEBRASKA | 22 | 7 | 29 | 97 | 52 | 149 |
| NORTH DAKOTA | 4 | 6 | 10 | 0 | 0 | 0 |
| SOUTH DAKOTA * | 15 | 6 | 21 | * | * | * |
| SOUTH ATLANTIC | 4,864 | 3,149 | 8,013 | 5,056 | 3,257 | 8,313 |
| | 61% | 39% | 100% | 61% | 39% | 100% |
| DELAWARE | 156 | 28 | 184 | 0 | 0 | 0 |
| FLORIDA | 1,032 | 1,408 | 2,440 | 690 | 1,170 | 1,860 |
| GEORGIA | 933 | 684 | 1,617 | 2,082 | 1,530 | 3,612 |
| MARYLAND * | 74 | 27 | 101 | * | * | * |
| NORTH CAROLINA | 1,461 | 507 | 1,968 | 1,969 | 525 | 2,494 |
| SOUTH CAROLINA * | 716 | 347 | 1,063 | * | * | * |
| VIRGINIA | 351 | 99 | 450 | 315 | 32 | 347 |
| WEST VIRGINIA | 141 | 49 | 190 | 0 | 0 | 0 |
| SOUTH CENTRAL | 3,366 | 1,060 | 4,426 | 3,758 | 1,119 | 4,877 |
| | 76% | 24% | 100% | 77% | 23% | 100% |
| ALABAMA | 583 | 139 | 722 | 923 | 143 | 1,066 |
| ARKANSAS | 271 | 73 | 344 | 62 | 14 | 76 |
| KENTUCKY * | 232 | 76 | 308 | * | * | * |
| LOUISIANA | 432 | 34 | 466 | 209 | 0 | 209 |
| MISSISSIPPI | 401 | 54 | 455 | 551 | 16 | 567 |
| OKLAHOMA | 121 | 30 | 151 | 12 | 13 | 25 |
| TENNESSEE | 407 | 153 | 560 | 674 | 284 | 958 |
| TEXAS | 919 | 501 | 1,420 | 1,327 | 649 | 1,976 |
| MOUNTAIN | 626 | 540 | 1,166 | 326 | 353 | 679 |
| | 54% | 46% | 100% | 48% | 52% | 100% |
| ARIZONA | 316 | 239 | 555 | 225 | 166 | 391 |
| COLORADO | 35 | 44 | 79 | 18 | 30 | 48 |
| IDAHO | 12 | 27 | 39 | 83 | 157 | 240 |
| MONTANA * | 16 | 20 | 36 | * | * | * |
| NEVADA | 33 | 70 | 103 | 0 | 0 | 0 |
| NEW MEXICO | 180 | 81 | 261 | 0 | 0 | 0 |
| UTAH * | 25 | 36 | 61 | * | * | * |
| WYOMING * | 9 | 23 | 32 | * | * | * |
| PACIFIC | 309 | 1,147 | 1,456 | 351 | 1,225 | 1,576 |
| | 21% | 79% | 100% | 22% | 78% | 100% |
| CALIFORNIA | 182 | 700 | 882 | 242 | 804 | 1,046 |
| OREGON | 26 | 156 | 182 | 46 | 342 | 388 |
| WASHINGTON | 101 | 291 | 392 | 63 | 79 | 142 |

YEAR-TO-DATE
1986 PRODUCT MIX

| | JAN-JAN SHIPMENTS | | | JAN-JAN PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| ALASKA * | 1 | 15 | 16 | * | * | * |
| HAWAII | 1 | 0 | 1 | 0 | 0 | 0 |
| D.C. & U.S. TERR. | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB TOTAL U.S. | 11,459<br>64% | 6,571<br>36% | 18,030<br>100% | 11,874<br>64% | 6,667<br>36% | 18,541<br>100% |
| GOVT. & EXPORT | 3 | 1 | 4 | | | |
| CUMULATIVE BEGINNING INVENTORY | 583 | 192 | 775 | | | |
| OTHER (CANADA) | | | | 0 | 0 | 0 |
| STATES WITH* | | | | 214 | 108 | 322 |
| TOTAL | 12,045<br>64% | 6,764<br>36% | 18,809<br>100% | 12,088<br>64% | 6,775<br>36% | 18,863<br>100% |

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1986

| STATE | TOTAL SHIP-MENTS | % OF TOTAL | RANK | SINGLE SECTN SHPMNTS | % OF TOTAL | RANK | MULTI SECTN SHPMNTS | % OF TOTAL | RANK |
|---|---|---|---|---|---|---|---|---|---|
| FLORIDA | 2,440 | 13.5% | 1 | 1,032 | 9.0% | 2 | 1,408 | 21.4% | 1 |
| NORTH CAROLINA | 1,968 | 10.9% | 2 | 1,461 | 12.7% | 1 | 507 | 7.7% | 4 |
| GEORGIA | 1,617 | 9.0% | 3 | 933 | 8.1% | 3 | 684 | 10.4% | 3 |
| TEXAS | 1,420 | 7.9% | 4 | 919 | 8.0% | 4 | 501 | 7.6% | 5 |
| SOUTH CAROLINA | 1,063 | 5.9% | 5 | 716 | 6.2% | 5 | 347 | 5.3% | 6 |
| CALIFORNIA | 882 | 4.9% | 6 | 182 | 1.6% | 20 | 700 | 10.7% | 2 |
| ALABAMA | 722 | 4.0% | 7 | 583 | 5.1% | 6 | 139 | 2.1% | 12 |
| TENNESSEE | 560 | 3.1% | 8 | 407 | 3.6% | 8 | 153 | 2.3% | 10 |
| ARIZONA | 555 | 3.1% | 9 | 316 | 2.8% | 12 | 239 | 3.6% | 8 |
| MICHIGAN | 489 | 2.7% | 10 | 347 | 3.0% | 11 | 142 | 2.2% | 11 |
| LOUISIANA | 466 | 2.6% | 11 | 432 | 3.8% | 7 | 34 | 0.5% | 29 |
| MISSISSIPPI | 455 | 2.5% | 12 | 401 | 3.5% | 9 | 54 | 0.8% | 22 |
| VIRGINIA | 450 | 2.5% | 13 | 351 | 3.1% | 10 | 99 | 1.5% | 13 |
| WASHINGTON | 392 | 2.2% | 14 | 101 | 0.9% | 26 | 291 | 4.4% | 7 |
| PENNSYLVANIA | 381 | 2.1% | 15 | 303 | 2.6% | 13 | 78 | 1.2% | 15 |
| NEW YORK | 364 | 2.0% | 16 | 290 | 2.5% | 14 | 74 | 1.1% | 17 |
| ARKANSAS | 344 | 1.9% | 17 | 271 | 2.4% | 15 | 73 | 1.1% | 18 |
| OHIO | 328 | 1.8% | 18 | 258 | 2.3% | 16 | 70 | 1.1% | 20 |
| MISSOURI | 313 | 1.7% | 19 | 255 | 2.2% | 17 | 58 | 0.9% | 21 |
| KENTUCKY | 308 | 1.7% | 20 | 232 | 2.0% | 18 | 76 | 1.2% | 16 |
| NEW MEXICO | 261 | 1.4% | 21 | 180 | 1.6% | 21 | 81 | 1.2% | 14 |
| INDIANA | 242 | 1.3% | 22 | 196 | 1.7% | 19 | 46 | 0.7% | 24 |
| WEST VIRGINIA | 190 | 1.1% | 23 | 141 | 1.2% | 23 | 49 | 0.7% | 23 |
| DELAWARE | 184 | 1.0% | 24 | 156 | 1.4% | 22 | 28 | 0.4% | 32 |
| OREGON | 182 | 1.0% | 25 | 26 | 0.2% | 38 | 156 | 2.4% | 9 |
| ILLINOIS | 169 | 0.9% | 26 | 128 | 1.1% | 24 | 41 | 0.6% | 27 |
| OKLAHOMA | 151 | 0.8% | 27 | 121 | 1.1% | 25 | 30 | 0.5% | 30 |
| KANSAS | 119 | 0.7% | 28 | 90 | 0.8% | 27 | 29 | 0.4% | 31 |
| NEVADA | 103 | 0.6% | 29 | 33 | 0.3% | 36 | 70 | 1.1% | 19 |
| MARYLAND | 101 | 0.6% | 30 | 74 | 0.6% | 28 | 27 | 0.4% | 34 |
| COLORADO | 79 | 0.4% | 31 | 35 | 0.3% | 35 | 44 | 0.7% | 25 |
| NEW JERSEY | 71 | 0.4% | 32 | 29 | 0.3% | 37 | 42 | 0.6% | 26 |
| MAINE | 70 | 0.4% | 33 | 65 | 0.6% | 29 | 5 | 0.1% | 45 |
| NEW HAMPSHIRE | 68 | 0.4% | 34 | 58 | 0.5% | 31 | 10 | 0.2% | 40 |
| WISCONSIN | 66 | 0.4% | 35 | 62 | 0.5% | 30 | 4 | 0.1% | 46 |
| UTAH | 61 | 0.3% | 36 | 25 | 0.2% | 39 | 36 | 0.5% | 28 |
| MINNESOTA | 59 | 0.3% | 37 | 47 | 0.4% | 32 | 12 | 0.2% | 39 |
| IOWA | 44 | 0.2% | 38 | 41 | 0.4% | 33 | 3 | 0.0% | 47 |
| IDAHO | 39 | 0.2% | 39 | 12 | 0.1% | 45 | 27 | 0.4% | 33 |
| MASSACHUSETTS | 37 | 0.2% | 40 | 19 | 0.2% | 42 | 18 | 0.3% | 37 |
| VERMONT | 37 | 0.2% | 41 | 36 | 0.3% | 34 | 1 | 0.0% | 49 |
| MONTANA | 36 | 0.2% | 42 | 16 | 0.1% | 43 | 20 | 0.3% | 36 |
| WYOMING | 32 | 0.2% | 43 | 9 | 0.1% | 46 | 23 | 0.4% | 35 |
| NEBRASKA | 29 | 0.2% | 44 | 22 | 0.2% | 40 | 7 | 0.1% | 42 |
| CONNECTICUT | 27 | 0.1% | 45 | 20 | 0.2% | 41 | 7 | 0.1% | 41 |
| SOUTH DAKOTA | 21 | 0.1% | 46 | 15 | 0.1% | 44 | 6 | 0.1% | 44 |
| ALASKA | 16 | 0.1% | 47 | 1 | 0.0% | 49 | 15 | 0.2% | 38 |
| NORTH DAKOTA | 10 | 0.1% | 48 | 4 | 0.0% | 48 | 6 | 0.1% | 43 |
| RHODE ISLAND | 8 | 0.0% | 49 | 7 | 0.1% | 47 | 1 | 0.0% | 48 |
| | 18,030 | 100.0% | | 11,459 | 100.0% | | 6,571 | 100.0% | |

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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